

Location: Hybrid, Slovakia
Start date: Immediately or by arrangement
Workload: 80% - 100%

Sales Manager Slovakia

Do you share our passion for innovative telecommunication technologies and want to actively contribute to peoplefone's success across 7 European countries?

To strengthen our team, we are looking for a committed and sales-driven personality as Sales Manager for Slovakia. Ideally, you have a strong network with Slovakia IT system houses and integrators.

Your responsibilities

- Building, maintaining, and expanding a network of installation and system partners
- Acquiring and supporting small and medium-sized businesses (SMEs) together with our partners – from consulting and solution design to successful implementation
- Planning and conducting training sessions, workshops, and partner events
- Monitoring the market and providing feedback on requirements and trends from the Slovak market to the product and management team
- Actively contributing to the sales strategy for the Slovak market
- Supporting the further development of our internal tools and processes

Your profile

- Completed technical or business degree, ideally with a focus on telecommunications
- At least 5 years of experience in sales within the telecommunications industry
- Strong understanding of the Slovak VoIP market
- Well-established network with Slovak IT system integrators and ICT solution providers
- Entrepreneurial mindset, high self-motivation, and strong goal orientation
- Fluent in English (spoken and written)

What we offer

- Flexible working hours
- Company mobile phone and laptop – for private use as well
- Company car (electric vehicle)
- Independent area of responsibility with plenty of creative freedom
- Great career opportunities in a growing international company

Apply now with your CV and all relevant references via jobs@peoplefone.com or contact us at **+41 44 552 20 12** if you have any questions.