



peoplefone AG  
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## Sales Manager Slovakia

Do you share our passion for disruptive technology and want to contribute to the success in 7 European countries? We are looking for a passionate and engaged Sales Manager for our affiliate in SLOVAKIA, directly reporting to the CEO of the Group and having good contacts to ICT system houses.

### KEY RESPONSABILITIES

- Develop and animate your network of integrator and installer partners.
- Accelerate the acquisition of SME customers by advising and supporting all your contacts in their telecom needs, from design to production.
- Organize and manage training courses and events for integrators.
- Maintain a constant watch on the market and feedback information from the field.
- Actively participate to the peoplefone's strategy in SLOVAKIA
- Contribute to the improvement of tools and processes.

### SKILLS AND QUALIFICATIONS

- ✓ Bachelor's Degree in Engineering with a specialty in Telecommunications.
- ✓ At least 5 years of experience in Marketing/ Sales roles in Telecommunications.
- ✓ Strong expertise and network of the Slovak VoIP market and its players.
- ✓ Entrepreneurial temperament and results oriented.
- ✓ speaking fluently Slovak and English.

The **peoplefone group** is a European leader of the IP telephony for business and residential customers. The group was founded in 2005 and is today present in Switzerland, Germany, Austria, France, Poland, Slovakia and Lithuania. Our competitive advantage is our indirect sales approach with installation partners combined with our strong entrepreneur and family spirit!

We enjoy in advance your CV/motivation letter sent to [jobs@peoplefone.com](mailto:jobs@peoplefone.com).